

Sales Development/ Relationship Experience

Thirdside Solutions 2/26/17

<u>Thirdside Solutions</u> is looking for somebody with several years of marketing and design experience, who is looking for professionally stimulating, part-time, flexible work from home. Some work will be required during business hours, but other work can be done at any time. Thirdside Solutions is an Apex-based virtual marketing agency, representing software companies around the country.

The work would include:

- Design work for ebooks, infographics and brochures. Taking guidance from the team, the person would need to be able to grasp the design elements in existing assets for a given client and make sure the new pieces align properly.
- Design, create and potentially maintain WordPress sites and other websites.
- Sales development and appointment setting. This is NOT cold calling, but using a combination of multiple emails and phone outreach to follow up on client marketing campaigns and help drive webinar attendance and e-book downloads. This also could include scheduling research interviews and possibly conducting those interviews.

Interested? Contact Ron Carson at rcarson@thirdsidesolutions.com.

I love that people think of **Back to Business** when they have a position to fill! If you know someone who's hiring and is savvy enough to consider a career relauncher for the role, please have them send me their job posting (<u>katiedunn@backtobusinessconference.com</u>) so I can get it out to our attendees.

If you apply for any of these positions, tell them you found it through Back to Business: Let's raise the profile of career relaunchers in the Triangle!

Be sure to stay in-the-know on our private Facebook page for postings and events, and let me know when you are "back to business!"